

**INCORPORATED VILLAGE OF GARDEN CITY
RECREATION AND PARKS COMMISSION MEETING
JUNE 16, 2020**

PRESENT:

P. Blake
M. Ryder
T. Stapelford
C. Siragusa
W. Garry
K. Russo
J. Courtney
S. Young
T. McGerty
S. Espey
S. Smith
J. Edwards
R. Massand

[First seven minutes of recording were blank]

PAUL BLAKE:

We tried to be a little prudent with what we were spending. We still have time to get all of our supplies and what we need. We are anticipating about a 3 – 3.5 weeks to put us at an opening of July 11, not the July 3. The 3rd isn't practical. It isn't so much getting the pool ready, but how we are going to handle admissions. I think that will be the bulk of our conversation tonight. From everything we've seen, and we've only seen things from the state department, and we have not gotten any direction from the local government. We are anticipating hearing from local health department prior to opening we've seen documentation from around the state and it appears that other local health departments are putting in restrictions around the state. They are a little tougher and Nassau has always been tougher than the rest. Right now the state is saying we can operate or pool at a 50% capacity and no more. Our user capacity is 1,277 so we immediately need to knock that down to 639 that is going to make it difficult to accommodate everyone that usually joins the pool on a regular membership basis. We need to be creative here and think about split days or odd or even days or something that will accommodate as many residents as we can. I don't think we can open sell memberships and make it a free for all, it's just not going to be possible for everyone that wants to use the pool. We are going to have to come up with a structure that will allow even handed use for everyone that wants to use the pool. Piggy backing on that is the financial responsibility we have to the Village. From a tech standpoint when the village trustees approved the Village Budget they approved the Swimming Pool rates, revenues and expenditures so anything that we do that would impact the revenues and expenditures including membership fees would have to go to the Board for approval because it would be an amendment to the budget. We hope to come out of tonight with some direction that we can give to the Board. We have a meeting on Thursday night and I'm sure the questions will be raised be raised at that meeting and I would like to have some answers available. So we sent out a few options to you for consideration and I'm sure you have all taken a look at them and you all have had a chance to put your thoughts together and we as a staff would like to hear what you're thinking on how we can get this up and running in an equitable and fair way for all of our residents so now I'm going to open the floor – so if you will all unmute yourself let's have your options.

JUDY COURTNEY:

Paul, can I ask you one question before opinions? Do we know how many days we were either over or under the 639 in attendance?

PAUL BLAKE:

I would guess, and Steve and Tom can back me up on this, but I would say we were over the 639 every day. If I remember correctly we were about a 900 to 950 average daily attendance.

JUDY COURTNEY: I'm surprised, but okay. But that's a total or is that a point in time?

PAUL BLAKE: That would be at a point in time.

JUDY COURTNEY: So you could have 900 people or a 1,000 people, but at any one given hour and your never over the 639 you're okay?

PAUL BLAKE: Correct.

JUDY COURTNEY: Okay, I wasn't sure.

KRISTINA RUSSO: Does that number include guests?

PAUL BLAKE: That doesn't differentiate between guests or members, it's the number of bodies allowed in the facility at one time.

JILL EDWARDS: Would that be an option to exclude guests?

PAUL BLAKE: I think you need to seriously consider excluding guests this year.

CHRISTIAN SIRAGUSA: The only issue with that is, it wouldn't include nannies or babysitters?

PAUL BLAKE: That's a good point and another topic we have to tackle. If we exclude guest, we lose a large amount of revenue from the budget.

TIM STAPLEFORD: Right, so just thinking about, just for starters, for sort of framework what is the Staff's thought on revenue maximization of a membership-based admissions vs. daily admission. I think there are a couple of elements here, 1 is revenue maximization and 2 is some sort of management of the facility and what the Staff thinks is manageable and doable. Just for starters, from a revenue perspective, have you guys given it some thought to membership vs daily admission?

PAUL BLAKE: We have given it some thought, and one issue that keeps coming up is if you charge daily admission, the down side is if we get a summer that is kind of cloudy and rainy you days you don't make your revenue.

TIM STAPLEFORD: Yeah, you're toast. You're done. I just wonder and I've talked to a lot of folks waiting to hear news on the pool, I would tell you that people that I've talked to are not looking to pay full membership rates give the pro-rata season we are looking at here. A part of me says this is the lazy way out, but daily membership would be democratic and doesn't get us into discussions of how do we prorate and fees etc., that being said, there are clubs and beach clubs that are charging full boat and they aren't giving rebates if you want to join this is what it costs. You know, it is what it is.

PAUL BLAKE: We actually spoke with a couple of other facilities because we don't want to operate in a vacuum and found out that Great Neck Pool, and Parkwood Pool, who are opening 3 weeks late, are charging full rate and not giving a discount.

TIM STAPLEFORD: Not totally shocking.

PAUL BLAKE: On the other hand, the Village of Floral Park is opening 3 weeks late and giving members a 25% discount. So what we did was, we came up with a rate of what a membership would cost us per day. For example a family membership was priced at \$495 if you want to prorate assuming we open on July 11th the family membership would be \$336 which comes out to be \$5.69 per day for a family membership. So we do have the numbers to prorate the membership if that's the direction the Commission wants to go.

WILLIAM GARRY: With the pool at 50%, does that do anything to your cost structure?

PAUL BLAKE: There will be some small savings. We are going to lose about 3 weeks of salaries that we won't expend. However, there are fixed costs, for example we are going to fill the pool with 900,000 gallons of water whether we start now or July. Small utilities savings for not running the power, not having the light on small chemical savings for not running the pool, but a lot of those costs just aren't movable they are what they are.

CHRISTIAN SIRAGUSA: Are we ready to have a full life-guard staff? Are we ready to go?

PAUL BLAKE: We do. We have a full staff of lifeguards in attendance that have been offered a job and they are ready to go, Steve and Tom have been on top that. We've had some of our senior lifeguards come to the pool already discussing Coronavirus procedures with Steve and Tom. They popped into the office and had a chat with myself. We don't anticipate having a problem getting staff.

JUDY COURTNEY: This may sound naïve, I struggle with the cost issue being the driver. I'd like to think we'd get a bit of a break from the Trustees. As we know, there are plenty of revenue not coming in from other sources as well and the second thing is that if we make it that people are rolling their eyes about the cost then we will lose them. We've done so much work to get them back you know some of this is about out of sight out of mind and then next year comes and they think, hey, we didn't miss it. I think this is the time that we have to do everything we can to make them come here because I'm afraid we are going to lose them longer term if you don't keep them hooked in now.

PAUL BLAKE: I think that's a good point Judy, I also think that's a bit of a double edge sword. Look, you know me, I'm as big a fan of the pool as anyone in the world, I grew up there. I would also like to think that if they missed it this summer, boy they'd be drooling at the mouth to come back the next summer.

JUDY COURTNEY: Agreed.

PAUL BLAKE: That's what has been so frustrating about this whole process is that we've been working in the dark here. We've been given very little direction from our regulatory agencies and there are so many what ifs and we are having a hard time getting our heads around it.

MIKE RYDER: I think everyone needs to come to the realization that we are not going to make our numbers.

JUDY COURTNEY: Right.

MIKE RYDER: If the Trustees aren't good with that, then I don't know what we are going to do, but there is no way we are going to make our numbers. So with that being said, let's work around that and then we can move forward. No matter what we are not going to make it.

JUDY COURTNEY: Paul can I ask why the Trustees have to approve if we don't make our budget? There are lots of departments that aren't making budget, permitting, all those kinds of things and they didn't have to go back for any kind of approval or discussion, they just aren't making their budget.

PAUL BLAKE: It's not so much that we aren't making budget, but if we change the fees that's a formal change to the Village Budget and that's a formal document that's the issue there. I would also like to point out also that, I've got more marshmallows to throw on this fire than you could believe tonight. We are not going to be able to run a typical Garden City Pool Program. There are a lot of things that just aren't going to happen, swim lessons are extremely doubtful, I don't think we'll be able to do movies nights, kids camp is pretty much off the screen.

TOM MCGERTY: No swim teams.

PAUL BLAKE: The swim teams are not going to happen. This is going to be a place where you are going to come, jump in the water, get wet, dry off and possibly go home. It's not going to be the summer recreation center that it always has been. That's going to be a tough pill to swallow for a lot of people.

TIM STAPLEFORD: The folks that are going to the beach, they are seeing some of the changes that are happening already so hopefully that conditions them to see that things are a really different environment. Obviously this is a different environment. Have we had any advice at all whether shifting to daily admission framework to see if that has any tax consequences around our structure as an enterprise or fund or anything like that?

PAUL BLAKE: No, I don't believe so.

TOM MCGERTY: Can I jump in here for a minute. When we do the general admission, I guess that's what you are talking about here, Tim. We have to worry about getting money from 639 people that's going to be tough for us each day. We don't know what time they are going to come to the door. Where if you did a membership, we know what we have. The general admission everyday it will be a battle getting them in. And we have to social distance these people 6 feet apart and we only have one office. Like Paul said we have to be creative, but it could be a disaster as a functional place here. Staff wise and us presenting ourselves as the Rec Department and the Village of Garden City, we could get plowed by it.

TIM STAPLEFORD: Got it. I was going to ask what the Staff's recommendation is here, but I think I see where we are going here.

TOM MCGERTY: It's tough.

PAUL BLAKE: You guys have lived here long enough, you've seen that when we announce something people line up good and early. Just look at the line at Village Hall when we issue passes for the Stewart Manor parking passes, people line up the day before. I can only imagine what it's going to look like if we announce daily admission and you're going to limit it to the first 600 people I can only imagine you'll have people lining up at 3:00 in the morning.

WILLIAM GARRY: I'm struggling how you're going to manage this half capacity. Are you going to put this up on a website so people know, don't bother we are at full capacity already?

PAUL BLAKE: We are going to have to try and communicate to the public through social media.

WILLIAM GARRY: You'll be doing this throughout the day?

PAUL BLAKE: Absolutely, Tom is our social media director.

TOM MCGERTY: What I've seen from the State for the beaches is you follow them on social media, Twitter and they announce they are at capacity and that's it. You follow them and you see that they are booked and that's it.

CHRISTIAN SIRAGUSA: If you're going to do it that way, let's say we get to 639 at 11:00 as people exit for the day the number is going to get lower, so you have to keep a real time count so as spots become available people can come in and fill them in.

PAUL BLAKE: That's actually what the State is doing. I actually took a ride out on Ocean Parkway and passed by Jones Beach, Gilgo and TOBAY and they all had lines waiting so a car could leave and a car could come in. At Robert Moses they had a line of what had to be 25 to 30 cars going all the way up the Causeway just waiting for one car to come out and another to go in. It's going to be a tricky situation to manage.

JUDY COURTNEY: Paul, I had a variation on that theme, and here's what I'm thinking. What if we had designated sessions, let's say 3 hours, 10:00 -1:00, 2:00-5:00, 5:00-8:00 something like that and just like I do at the gym. I can sign up for sessions ahead of time with how many people I have. I'm going to go today with 5 people and just like my gym time, when the class is full the class is full. I can sign up a week ahead of time, a day ahead of time, I don't know, whatever you want to say. You can do it online and the check-in system is just a registration system. You have a pool card and you can say you are in this session and you can do it through the app and then if you don't get enough people for a particular session, they can come to the door if they want to and wait and see if there is availability. I don't know all the particular details, but that was the model I was thinking of. Lots of places have a finite number of people that can attendees that can attend a particular thing. It's not an unusual thing, it's just unusual for us. I was trying to figure out for seniors who can't use the internet, they can call recreation.

SANDRA YOUNG: They call the pool, Judy.

JUDY COURTNEY: To me, that's the model. I think if we assign a membership with a particular time on it, 9:00-12:00 my life doesn't run that way and I'm going to get annoyed by that. What if I don't to go at 9:00, I want to go at 3:00. So I, that was my thought. The problem is not unusual, it's just that our numbers are bigger.

PAUL BLAKE: The other issue becomes Judy, God bless our Pool Members, but you know what's going to happen, we say your session is 9-1:00 and they are going to show up at 12:40 and say well, I've only been here for 15 minutes.

JUDY COURTNEY: You know what, you've just got to do what you got to do.

PAUL BLAKE: Understand I'm not being critical, but we have been kicking this stuff around in the office for the last 6 to 7 weeks and we've become very good at, which may not be good, but we've become very good at devil's advocate, we've found the down side to almost every plan we've discussed.

SANDRA YOUNG: The one thing that I've seen, and I don't know which is right financially because I don't really get involved with the Pool, but the daily membership at least you can turn people away just like the beach does. If I buy a membership and I'm number 300 and I get turned away, I can just imagine what it's going to be like when people get turned away.

TIM STAPLEFORD: That's upsetting.

JUDY COURTNEY: That's why I'm saying do something ahead of time and if you don't register, then you show up and you don't get in, it's because you didn't register.

SANDRA YOUNG: Something like that, right. As oppose to you buy a membership and you cut them off at the knees at 1:00.

JUDY COURTNEY: Imagine the poor kid at the gate.

MIKE RYDER: Judy, how are you going to do that? Is there a reservation system starting at 7:00 p.m.?

JUDY COURTNEY: Everyplace does it. I go to places and they open up registration a week in advance or a day in advance.

MIKE RYDER: I understand the theory behind it, but like Sandy said, you're paying for a membership and if you're not fast on the computer you're going to get shut out. Then you're screwed. I think we need to listen to the Staff. They have to manage it. I think it needs to be something that's manageable. Like Tom said you'll have people lined up at the door, they'll be wanting to be paying in cash, I'm mean that's insane. They have to properly manage it.

TIM STAPLEFORD: Talking about the lines at the beaches, we are trying to create a buzz for next year, just seeing the demand on a daily basis might not be such a bad thing for us. Do we have a sense of what the cost, of what we would charge on a daily basis? Are we going to survey other local facilities?

PAUL BLAKE: We actually started doing that, Sandy and Stacy have been working and they got some numbers from a County Pool and it gets \$8 for adults and \$4 for child, I'm sorry that's for Town of Hempstead. And a County Pools get \$10 for an adult and \$6 for child.

JUDY COURTNEY: I don't know, I'm curious for others on the phone, you know if you have kids, is there psychologically if you have to take out \$50 to take you kids to the pool for an hour? If just feels different when you have to take it out of your pocket. Are you not going to go run over there at 4:00 for an hour and half because in your head it's costing you \$50.00?

KRISTINA RUSSO: I would say absolutely Judy. By time I'm done here, I'm like \$46 in and only here for 90 min. I'm doing the math in my head. I do love your idea of a reservation system and what I would say is those reservation systems have a credit card on file and that takes that away the feeling of I'm taking \$46 in cash. You disconnect that a little bit, your credit card is on file and then you check in your credit card gets charged, it's all in the background and at the end of the month somebody pays the bill kind of thing and it would take away that psychological amortization of "oh my gosh, this is costing me how much per minute?" That kind of thing. And it would also help the Pool Staff with capacity. There are a lot of apps out there that can do this. I actually was involved in setting up an Orange Theory Franchise and we did exactly this. It was exactly the way we handled 1,500 memberships, it can be done, it's really easy. There are waitlists and people can kind of hang out on standby if people don't show up. You know, that's very doable.

CHRISTIAN SIRAGUSA: Do we have that software in place to do that?

KRISTINA RUSSO: You don't need it, you can buy it.

PAUL BLAKE: I'm going to ask Tom, Steve and Sandy because they are more familiar with the package than I am, but we have a pretty powerful package called RecPro. Is that something that we can do through this system? Oh, no one wants to answer on that one.

STEVE ESPEY: I'm not too sure, you'd have to check with Tom, he's our computer guy.

KRISTINA RUSSO: Can I just jump in here and add a little color commentary to that. The gyms and the yoga studios that use this reservation system, none of them own it. It's all in an app called Mind and Body and they all just set it up and pay the franchise for it.

STEVE ESPEY: One of the things that I'm thinking as we go along and dealing with residents and non-residents and members and non-members I still think the way to go is a membership. Even if we charge them \$29 per family. Then the person who wants to check in, I'm just saying pick a number, then you can say are you a member yes or no? When you start dealing with people just walking up and they aren't members now you can get into challenges, this or that, I'm from Garden City South and I want to come in. I am from Garden City, but I don't have my ID. No matter what we do, somebody isn't going to like it. The history of the Pool has been you could come when you want. You paid your \$400-\$500 and you went when you want. That's all going to change and people need to understand that. Paul, let me ask you a question quickly, with the prorated membership starting on February 11th how much will it cost a family per day

PAUL BLAKE: \$5.69

STEVE ESPEY: If you charge \$10.00 per adult and \$5 per kid and you walk in with 4 kids, look what you are up to already. You do that 5 or 6 times, it's better to have a membership.

PAUL BLAKE: Steve brings up a really good point about daily admissions it takes all of who is a resident and who is not. If you have to ask every resident for proof of residency it will take you days to get everyone in with only 2 credit card machines and social distancing. Again, with devil's advocate kind of stuff, while very attractive, it does come with its own set of issues.

JUDY COURTNEY: My suggestion was just like Kristina's, I pay to join Orange Theory, thank you very much! So I agree with you Steve. The only people that can sign up are people in their data base. You can control it so no one else can get in there. There has to be some intelligence in the app that says you can bring let's say, 4 people with you. You'd have to figure that out, but I agree that its membership based. And then you can decide if you can only sign up for one session a day, or 4 sessions a day, there will be a lot of rules that you have in place. Kristina, the Orange Theory thing works well. If I have to get on a waitlist, sometimes I go and I wait.

MIKE RYDER: Yes, but Judy that is an add on.

JILL EDWARDS: It's going to be a problem with guests over residents when there are very few spaces for residents and people are bringing guests. The clubs on the island they are not allowing guests.

PAUL BLAKE: We already said no guests.

TIM STAPLEFORD: The daily fee model is a slippery slope, right? We've worked long and hard to keep this an Enterprise Fund and you know it works, and sometimes we have to know the numbers, but it's worked as a membership facility. Paul, what is our objective? What is our objective this evening, is it to get back to the Trustees and say we've met as a Commission and we feel the majority says a membership structure is the best option and our feeling is some kind of prorated fee structure to get as many people in with a scheduling framework that has been discussed. Is that sufficient for tonight's meeting?

PAUL BLAKE: It probably is, I think.

TIM STAPLEFORD: I know we haven't voted. I'm not trying to be preemptive.

PAUL BLAKE: I know I have to be able to answer questions on Thursday night.

JUDY COURTNEY: I think you have to have a pretty strong sense of how it's going to look. Not just pro-rated membership. I think they are going to say well how are going to make this happen. I think we need to have that ready for you.

PAUL BLAKE: On Friday Steve, Tom and I and then Sandy this morning, we are kind of leaning towards what you are suggesting Judy and Kristina, a session structure, whether it's going to be 3 or 4 sessions a day. That's going to be the most logical way to do this. The details have to be worked out.

CHRISTIAN SIRAGUSA: Let's say you have a 10-12 session and you leave, you can't come back that day regardless of who is there?

PAUL BLAKE: Well, that's one of the things we are wrestling with here Christian. We need to work it out. We actually spoke with the Village of Floral Park and they are doing a session membership.

STEVE ESPEY: Yes, Floral Park is doing a session membership. My son is a lifeguard and my daughter works in the office. What they are doing, if I remember Paul, you get assigned an "A" membership or "B" membership. Monday "A" membership is during the day and then Tuesday "A" membership is in the afternoon and they rotate. They close the pool from 1:30-3:00 for cleaning. Not sure if they have approved it, but that's what they were considering.

KRISTINA RUSSO: That hurts my head a little. And if it rains and you close then does the next day become an "A" or "B" day?

STEVE ESPEY: No you stay with the same schedule. If you have an A membership you stick with Monday, Wednesday and Friday and B membership you go Tuesday, Thursday Saturday and I think what they said was every week they were going to reverse it. So the following week if you were a B membership you would go on Monday, Wednesday and Friday. Look, you can do this 100 different ways to do it. Not all are great and they are all going to have flaws.

KRISTINA RUSSO: That sounds very fair and equitable, but it just hurts my head.

STEVE ESPEY: Like I said, no matter what we do we are going to get criticized.

PAUL BLAKE: I know when we listened to what he said and our heads just exploded. We said the kids in the office would be getting 3,000 calls per day.

KRISTINA RUSSO: Right. When am I coming?

STEVE ESPEY: Plus they will forget if they are A or B.

JUDY COURTNEY: I think what we want to do is maximize using the pool as much as possible. So if we can only have half the people there we want to do as much as we can to let as many people in as possible. Steve, with that model you could probably administer that with different colored cards for each day. But you could have an A or a B day and nobody showed up, but you could've had other people come. I think we want to get as many people that want to come at a particular point in time that we can allow, as possible.

CHRISTIAN SIRAGUSA: I agree. Because seniors are more vulnerable to this virus, is there a sense of how many seniors will be joining the pool? Because you have that dedicated pool for the seniors and I'm wondering how much use that's going to get versus the other pools where other kids are going to be in and we know kids are less vulnerable. Do you know if the seniors out there are willing to buy memberships because of their vulnerability to this virus?

PAUL BLAKE: All I have right now Christian are anecdotal stories. At the Board Meeting last week that had seniors there and the first thing they were asking is when is the pool opening? Those are the people that are regulars at the Senior Center every day and the pool every day. So I honestly don't know. There are people that are simply fed up and at the end of their ropes and I think there are people that are really scared out there that have health or age issues, they are probably are justified in being scared, but until we actually open up the registration we just won't know since we aren't having any meetings at our senior club.

JILL EDWARDS: I have a 92-year-old mother that asks me every day if the pool is going to open. And all of her friends can't wait for the pool to open. They are all talking about what are we are going to do if the pool doesn't open. My mother swims 8 laps a day. They love that pool.

TIM STAPLEFORD: Listen, if people are willing to risk their lives to go to our pool, then we've got to get it open.

CHRISTIAN SIRAGUSA: I agree. We have to get it open. Anybody who wants to come on a certain day should be able to come, if they get there early enough. I think slots is going to be too cumbersome. People are going to get shut out on certain days, that's just going to be life.

TIM STAPLEFORD: That's kind of life the way we are lately. I don't know if you've been to Leo's to get a beer lately, but you get in line and you might get cut off. So we aren't the only ones.

KRISTINA RUSSO: A lot of the beach clubs are doing that. As soon as their parking lot is 50% filled, they close. It doesn't matter if you have a membership or not you get turned away.

PAUL BLAKE: That's an option we didn't discuss, if we sell a membership and then it's just a cattle call, whoever gets there, gets there.

CHRISTIAN SIRAGUSA: I'm very against daily admission for the reason you discussed before. The wait to get in would be ridiculously long, the vetting process, the payment process and I think we could take a substantial hit in revenue.

KRISTINA RUSSO: But that's a membership model of first come first serve. I think paying when you want, I'm not a fan of that.

JUDY COURTNEY: It sounds like we are all in agreement that we need a membership model. I think the next question is, do we need a membership model and we just open all day and we keep track of how many people are in there. That's one way. Then like you were saying, the parking lot I don't know how you do it, I guess you could do it like the beach does. Or you can do it on a registration model. Daily or by session.

WILLIAM GARRY: Does that apply a hybrid where you buy a membership and it's just reduced and you pay a daily session rate?

KRISTINA RUSSO: No. You buy a membership and you register for sessions.

CHRISTIAN SIRAGUSA: The devil's advocate on this one is you know I registered for this session, but I'm not going to go and then there is no penalty for taking a spot and not using it. So then the pool is not as full as it can be. There is no camp this summer and kids are going to need something to do. I see the pool as being a really, really useful tool this summer. People want to get out. They are going to want to go to the pool. Seniors want to go, we have feedback on that already. People want to get out. They are anxious to get the kids out of the house.

MIKE RYDER: Yeah, but Chris once they see the restrictions we haven't disseminated that, like Paul said, if the County comes in they can be even stricter if the County comes up. People might start reading those restrictions and say, this is not for me. Getting back to the other pools, the adult pool, it's not dedicated to the seniors but the member is going to decide whether they want to come or not based on the parameters we set up. Or parameters set up by the State or County and that might turn people off.

KRISTINA RUSSO: What do you think might turn people off Mike?

MIKE RYDER: You have to stand x amount of feet apart, you can't do this etc. I don't know if you read it?

KRISTINA RUSSO: I did read it, it feels like the rest of my life. If I go to the Guac Shop I have to wear a mask. My kids went to the beach today and they had to wear a mask. Whatever. You know.

JUDY COURTNEY: I worry a little about trying to limit the number of people that can come and go. I can see that becoming frustrating. I can't imagine for the people who work there. So we limit the number with no session and we say as soon as we hit 639 nobody else could come in, or you could wait like you do at the beach. I could see 300 calls coming into the office everyday asking if it's crowded and how long is the line. I go back to the session model instead of the line like the beach does.

TOM MCGERTY: The one thing with the sessions with working there and you guys being parents that go there, we can show them we are sanitizing and we are cleaning and we are keeping this place as safe as can be. It hasn't come up as much as what we need to do in order to keep this place clean. The bathrooms need to be sanitized. Every piece of equipment, tables, chairs, are there going to be lounge chairs. Someone is sitting on a lounge chair and we have to sanitize it. We have to be like butlers at a restaurant of something. We have to make this place clean as much as maximizing the pool, we have to keep this place clean and we have to worry about sanitizing. If one person comes here and gets sick, that's it. We are closed. So

we have to factor that in, I think the best way to factor that in is sessions. My own take here is if we did three sessions, a 9:00-1:00, 2-4 and 5-9 and you can maximize as many hours as possible. Judy is a night person and my dad is a morning person. That's what you are. Christian was saying about the kids. Kids can come 2-4:00, we can work it out. We have morning, afternoon and night and we clean in between. We didn't even talk about how we are going to clean the slide or the kiddie pool. As Steve, Paul and Sandy know. We have to show the people that this is a safe place to come. There are a lot of people that don't think we clean enough as it is. Now we have to do even more.

- CHRISTIAN SIRAGUSA: The large slide at the back of the pool need to be disinfected during the day even though there is chlorinated water gown down the slide all day?
- TOM MCGERTY: Well, you do have the railing going up, the ladder. The pool itself and the actual chute, yeah not as much because it does have the chlorine running down it all day, but everyone is touching that railing.
- PAUL BLAKE: There is a lot more that goes into the clean aspect that we haven't even gotten into and then are we going to maximize deck space by not putting out chairs? Two lounge chairs take up a lot more space than regular chairs, are we going to put tables out?
- TIM STAPLEFORD: Paul is that a question of which part of the Pool we are talking about, I would imagine the Adult Pool are becomes a lot less attractive without some sort of lounging chairs, tables available, that's kind of a big part of point of that part of that.
- PAUL BLAKE: I think we are going to have to make a compromise in some cases between maximizing how many people we can get into the Pool and not ruining their experience by not letting them get comfortable.
- CHRISTIAN SIRAGUSA: If people don't have a place to sit what are they going to do? They need a place to sit. It's not even a question. People always rush to tables, we've seen that, now we are going to have less tables and chairs on top of it?
- TOM MCGERTY: That's why the max is almost how many chairs you can have. We have to factor in the west end grass area, we have to promote that as well.
- TIM STAPLEFORD: Is it possible that you would tell people certainly if you've ever been to a Disney Resort, they certainly tell you one hour with a chair. I know it's hard to monitor, but fair is fair. You get an hour in a chair and then you kind of have to give it up.
- TOM MCGERTY: That's why I like the sessions. We have people there all day they are going to come at 9:00 go home and come back, they do that already.
- KRISTINA RUSSO: Well in one of the emails it said something about the possibility of bringing your own chair. Does that help, or confuse things.
- PAUL BLAKE: That is not going to be allowed since they said we can put out our own furniture and the Pool has always had restricted personal chairs due to insurance reasons, so that would not be an option.
- TOM MCGERTY: There are some things you don't want to get too far off to. You don't want to start bringing your own chairs. Next year, well why can't I bring my own chair in, why can't we do general admission. You don't want to open Pandora's Box.
- CHRISTIAN SIRAGUSA: Paul can you enlighten us a little with what is the issue with people bringing in their own chairs?

PAUL BLAKE: You bring your chair you sit in it, then go swimming. Someone you don't know sits in it and it collapses or they get hurt, there's your insurance issue.

CHRISTIAN SIRAGUSA: I have to say, I don't see that as liability to the Pool. Not even close. Someone tripping over it, but not someone sitting in it and it collapsing I don't see it as a liability at all. If someone were to put it in a dangerous position or spot, then yes, that might post liability, but the scenario that you presented I don't see being a liability at all. There should be a case that they can only put them on the grass and not by the Pool.

PAUL BLAKE: We don't allow chairs on the grass because of the sprinkler systems, it can damage them and the grass. I don't want to get sidetracked here the Pool rules specifically state you can't bring your own furniture and I don't think this is the time to start changing the rules.

CHRISTIAN SIRAGUSA: I thought Tom just said let's get more use out of the western area, isn't that the grass area? Isn't that what we are talking about?

TOM MCGERTY: Yeah but bring a towel and sit there.

PAUL BLAKE: Yes, you can enjoy it that way.

CHRISTIAN SIRAGUSA: We trying to maximize the comfort to some degree to get people to come. People want to come there and be comfortable.

PAUL BLAKE: But you are forgetting that there is a limit to where we can put the chairs based on the social distancing.

CHRISTIAN SIRAGUSA: That's why the grass area would be helpful.

PAUL BLAKE: If we are going to put chairs on the grass area, frankly I'd prefer to put out our own chairs. I don't know if we are going to need to do that we haven't set up the deck area yet. We don't know what the deck can allow us. We were out there this afternoon and Tom found he could fit about a hundred seats in the kiddie area.

TOM MCGERTY: In the kiddie area, if we distance 6 feet apart we can maximize as much as we can and we can fit 110 bodies and that's if everyone sits in a chair. That's with the tables four people at a table.

JUDY COURTNEY: I think we are going to have to learn as we go. You know, let's pretend we get through the first couple of weeks of July and we realize, oh my God we didn't even need all these chairs or if we don't have enough maybe we have to do something different. I think you guys can make your best estimate on that and then we go from there. I have no clue.

PAUL BLAKE: And it does have to be said as Tom indicated we are being careful with the social distancing and we'll set the rest of the decks up to maximize within the social distancing.

JUDY COURTNEY: As long as we are open to being flexible this season based on what we've learned, we will figure it out.

PAUL BLAKE: If find we need more chairs and less tables we can always adjust the ratio.

KRISTINA RUSSO: Is there anything we can do to make the grassy area more accommodating. Would it be okay to put in a few umbrellas so they can have them near their towel?

PAUL BLAKE: I think we are getting ahead of ourselves here, we may not need to do that. We may be able to fit the 639 on the deck. If Tom measures everything out on the deck and he can only get 400 out on the deck, then yes Kristina we would have to look at putting something out on the grassy area.

KRISTINA RUSSO: Okay.

JUDY COURTNEY: I know what you should do. When people come to the Pool each person gets a chair and they walk in with the chair and one all the chairs are gone no one else can come in. I'm kidding.

PAUL BLAKE: I was going to say that's not bad Judy.

KRISTINA RUSSO: I don't want to be that mom of 3 kids and carrying 4 chairs.

STEVE ESPEY: Up on the west end if we put tables out there you wouldn't have to put umbrellas, it's all shade over there.

JUDY COURTNEY: I want to revisit how we are doing membership and stuff.

PAUL BLAKE: That's what we need to finish up.

JUDY COURTNEY: I'm going to again, advocate for my suggestion, but you can shoot me down. We should have the session times as Tom described and you can figure out the times. I would advocate for a registration system as opposed to a membership that only lets me go to session A,B or C. I would like the flexibility because on the weekends I attend very differently than I do during the week. That would be my suggestion.

KRISTINA RUSSO: I think it would make it more manageable, right, than having a line. A line and a clicker.

PAUL BLAKE: Tom and Steve?

TOM MCGERTY: Steve, what do you think?

STEVE ESPEY: Like I said before no matter what we do someone isn't going to like it.

CHRISTIAN SIRAGUSA: We understand that.

STEVE ESPEY: You know, I'm not trying to tell you something you don't already know. We are trying to maximize the number of people we can let in and the amount of money we can make, but we have all these constraints on us.

CHRISTIAN SIRAGUSA: Well, Steve the real question is can you administer a plan like that and do it properly?

STEVE ESPEY: Which plan is that Christian?

CHRISTIAN SIRAGUSA: The one that Judy and Kristina are advocating with a reservation system. Could that be administered properly and adequately?

KRISTINA RUSSO: Just to be clear, that was sort of a hybrid. You pay a membership which allows you access to the registration system and the registration system helps the pool management and operations in advance. Tuesday it looks like it's going to be really crowded, you know it just helps you manage that instead a first come first serve and line of people being out the door.

STEVE ESPEY: I think we can manage any of these scenarios. The main thing is just getting it out there to the people so when they join they know this is exactly how it is. They can't say to us "what the heck, I can't get in on a Tuesday?" You know what I mean? Well, here it is, we've laid it out for them and how it's going to be done. We can do it. You know the Staff especially the college kids are pretty sharp with this stuff and they are very attentive to the people all the time. Maybe we have to put an extra person on for the phone calls or the website. We can do almost anything.

PAUL BLAKE: I have a fast question for Tom on RecPro. Can we tie a Pool Membership being one of the things you have to put in, in order to register for a session?

TOM MCGERTY: I don't know, Sandy what do you think? It's a question for RecPro.

CHRISTIAN SIRAGUSA: Paul can you repeat the question - you broke up – I couldn't hear you.

SANDRA YOUNG: The question he is asking is about the software we use in our office. The way our software works, Membership and Courses, which the reservation would have to be under in order to make it work right, they are two separate entities and there is no way to say in order to sign up for a course you have to have a membership. We would have to look into a different avenue for the reservation part of it. You could still sell the membership, but you have to figure out a different way for reservations.

JUDY COURTNEY: You may have to have something that is preloaded into the software that says here are all of our members so only this list of people can access a reservation.

SANDRA YOUNG: It's just not a way we have ever used our software before. If Tom or Steve were to call up RecPro to set something like that up, they just might be able to do that.

PAUL BLAKE: Tom can you please make that call tomorrow.

TOM MCGERTY: Yes, first thing tomorrow morning.

MIKE RYDER: We just put a reservation system in place at the Casino and already its getting negative results because the earliest you can sign in the for the next day is 7:00 a.m. and people are already getting shut out because like I said, I don't know if someone is gaming the system? People are getting on the system by 7:01 and I can't get a court time. And you say I'm paying for a membership and you can't get court time and then you say I'm paying for a seasonal membership and I still can't get court time. This is with a relatively small membership. Now, you're going to multiply that and they are going annoy a lot of people and they are going to say every day I can't get in, I can't get in.

CHRISTIAN SIRAGUSA: If you're going to have three sessions and you register for the 9-12:00 session you can only register for that session you can't register for all three.

JILL EDWARDS: Wouldn't the seniors get really annoyed by the system and get frustrated. People who are more alert in the morning calling first thing and the rest are going to get frustrated with this.

JUDY COURTNEY: Are they going to get more frustrated with that or by waiting in line and not getting in?

JILL EDWARDS: If they have an A or a B I think they can deal with that a bit more easily. Get a full membership and know the day that you're going rather than trying to get on a phone call and trying to speed dial.

PAUL BLAKE: You do that and your automatically limiting people to half the time.

KRISTINA RUSSO: You could have a lot of days where the Pool is empty or partially empty. It would be underutilized.

TOM MCGERTY: Judy with this system of calling in, would you also be asking will you be in the Adult Pool, Kiddie Pool the Main Pool? Ms. Edwards was saying are we looking overloaded in one pool?

JUDY COURTNEY: I think we are just trying to manage the number of people there at a given time. The rest of it just plays out.

TOM MCGERTY: It might be a play as you go.

JUDY COURTNEY: I think if someone doesn't show up for 4 or 5 times, I think there should be a consequence maybe a phone call. People have to show common courtesy. We will need to put rules in place, whether they follow them or not, I think we at least need to try.

CHRISTIAN SIRAGUSA: I think after all of this, I think two sessions, three sessions are too cumbersome and limits people. Two sessions: 10:00-2:00 and then I don't know how much time you'll need a half an hour or an hour. Tom, how long will it take you to clean?

TOM MCGERTY: Steve what do you think, an hour. When it thunders Christian it takes a good 15 to 20 minutes to get people out of the deck. With this I would say a least an hour to be a safe bet.

CHRISTIAN SIRAGUSA: Can you open before 9:00 a.m.?

TOM MCGERTY: Without swim lessons, Paul?

PAUL BLAKE: I don't think that's an issue. We can open at 9:00.

CHRISTIAN SIRAGUSA: Then I think session one should be 9:00 am to 1:30 then 2:30 to the end of the day.

JUDY COURTNEY: Let's assume we will be open till 8 or 9:00 p.m.

PAUL BLAKE: Well, that's up to us. Last year we were open until 9:00, right Tom?

TOM MCGERTY: Yes.

JUDY COURTNEY: It's so funny we were upstate or Massachusetts and we came upon a public pool and in the middle of the day the whistle went off and we were like, "what the heck" and everyone got out of the pool. We thought it was a fire drill or something. The pool simply closed for an hour I have no idea why, I guess so the kids could rest for an hour? But they all came back after an hour, it was so bizarre. People were so obedient. Everyone knew this was the rule and everyone just did it. It was so funny.

PAUL BLAKE: They do that in some of the city pools as well.

JUDY COURTNEY: I think people are just going to get used to it. When the session is over, the session is over.

WILLIAM GARRY: They are just going to have to.

KRISTINA RUSSO: Listen, if you do those two sessions that Christian was talking about I think they're long enough that I'm sure people are not going to be there end to end. They might shift a bit. If your session is 9:00-1:30 it might be a little quiet until 10:00 a.m. You know, it might not be so bad to have it a little quiet, especially around the Adult Pool.

PAUL BLAKE: You do two five-hour sessions and you pretty much cover the whole day. So the next question if we are all in agreement about the two sessions is how are we going to charge for this? Hey, someone had to open the can of worms.

CHRISTIAN SIRAGUSA: I think what you said before prorated for X dollars per day based on what it would cost for a full membership. It's the simplest and fairest way of doing it, I believe it is.

STEVE ESPEY: Can I interject here for a second. If someone comes 9-1:30 are they able to come back for the 3-9:00.

KRISTINA RUSSO: Only if they've reserved it. We can make those rules. If people are going to do that and come for the whole day then why not just charge regular membership?

CHRISTIAN SIRAGUSA: Can I just say, as a long- time member of the Pool, I have never gotten there at opening and went home at closing. Nobody stays the whole day. I don't know anybody who comes at 10:00 a.m. and stays until 8:00 p.m.

JUDY COURTNEY: I don't think we should have per day fee. I think it should be a seasonal membership fee. You have your membership and you can go as many times as you like.

TIM STAPLEFORD: I think we are just saying we would discount the normal rate. I would propose, unless others on the Commission feel otherwise, let's send it up to the Trustees. When we send things up to the Trustees they always have their own ideas, so they'll take our advice and do their own thing.

CHRISTIAN SIRAGUSA: How come we can't open until July 11? Why not the July 3rd or 4th?

PAUL BLAKE: We are attempting to get the Pool open as quickly as we can. Again, it's about 3 to 3½ weeks to open. If we can get it open on the 3rd, we will open on the 3rd, but I doubt we can make it. We have some repairs and additional cleaning we have to do, put in some new sanitizer systems and we have to put new systems in place because of COVID. Tom and Steve are making a herculean effort to make this happen as soon as possible.

CHRISTIAN SIRAGUSA: Okay, understood.

JUDY COURTNEY: Paul, when do you think you will know that from a marketing and membership standpoint?

PAUL BLAKE: We were in there for the first time this week with a full crew. Our maintenance guys were in there for the first time tonight, so I'm hoping we'll have an idea by Monday or Tuesday. I think Tom was trying to fill the Adult Pool on Tuesday, we still have some repairs to make on the Kiddie Pool, we had some problems getting parts over the winter and they finally came in, and now they have to be put in. We will know something early next week.

SANDRA YOUNG: Don't forget about the logistics of getting the registrations done, getting it in the paper, starting the actual registration it's not something you do overnight. It needs a couple of weeks for that.

KRISTINA RUSSO: Paul have you gotten any kind of guidance or whatever, have an idea of what your P and L expectations will look like this year?

PAUL BLAKE: No, but my suspicion is just is that in some of the comments that have been passed back and for the with Members of the Trustees at Board Meetings I don't think they are expecting us to make our revenues, I think they understand it's just going to be one of those years where it's going to be tough We've tried to alert them of that when we've addressed the Treasurer's Report each month and I think they know it's going to be a tough sell this year to make those numbers.

KRISTINA RUSSO: Then I would suggest that we don't necessarily prorate and we just try and undercut a little bit and just charge half, something like that. That way it helps with people's expectations and it reduces the stress level a little bit.

PAUL BLAKE: I'm not sure how much lower do you want to go than \$5.69 per day which is a prorated daily family rate?

JUDY COURTNEY: But, wait. I'm getting confused.

KRISTINA RUSSO: We are not talking about a daily rate.

Tim STAPLEFORD: We are aggregating this to come up with a membership

PAUL BLAKE: It's \$5.69 per day for the membership.

JUDY COURTNEY: So the membership would be \$5.69 x's the number of days we are open.

PAUL BLAKE: Correct. Assuming we open on the 11th its \$336 per family. That's down from \$495 last year.

JUDY COURTNEY: So I understand, you're prorating the daily rate – not based on usage.

PAUL BLAKE: Correct.

KRISTINA RUSSO: What happens if you slip a couple of days? What if we open on the 16th instead of the 11th or the 4th instead of the 11th or the 18th instead of the 11th?

PAUL BLAKE: At some point you have to draw a line in the sand and say this is what it's going to cost. This is based this on opening on the 11th. If we open on the 4th, I'm certainly not going to tack on an extra \$15 bucks to everyone who has signed up for a membership.

TOM MCGERTY: The fourth is scary to do a new system that nobody has ever done and we will have people parked all around town to come to the Pool. It's a scary thing to put the Staff in and even us, the Commission it's a new system no one is going to get it, we have to show them. We were even toying with showing them videos of what the new Pool is going to be like. It's a lot to do, by the fourth. It's not undoable, it's just a lot to do.

CHRISTIAN SIRAGUSA: But it's a real selling point. It's a big selling point to say we will be open on July 4th.

PAUL BLAKE: Completely understood.

JUDY COURTNEY: By the way Paul, I never really put together what a daily rate is for a family membership. That's a great marketing tool.

PAUL BLAKE: It will cost you less than going to see a movie.

WILLIAM GARRY: You know Paul I'm reluctant to let it be known that this is a prorated daily membership fee because you're not sure what actual day you're going to open. You can easily make the case of additive costs because of the pandemic. I do want to make it attractive, it should be less but I think we should just settle on a membership fee, whether it's \$350 or \$375 I'm not particularly concerned, but is that what intended to do anyway? To say, the approximate prorated amount is \$336 and that's it no matter what day you open?

PAUL BLAKE: To be honest with you Bill, we just kind of took the simplest approach. Find out what it costs per day and multiply it by the number of days we anticipate being open and there's your fee.

WILLIAM GARRY: I understand that, but I guess, I just didn't know if you were going to publicize this as a prorated rate, or if this is just the fee for this year.

MIKE RYDER: I think we don't explain how we came up with the \$335.

JUDY COURTNEY: People will know. They know what they paid last year, and they know what they'll pay this year people will get that.

CHRISTIAN SIRAGUSA: The one thing we aren't thinking about is that the Pool doesn't get much use in June, it's really July and August are our peak months. The two peak months are the months we are going to be open are the two best months

WILLIAM GARRY: And we can charge a premium for that.

CHRISTIAN SIRAGUSA: Well not a premium, but I certainly don't want to undercut it either. It's going to be the two best months to join. A lot of people didn't even join in June, they join in July, right?

PAUL BLAKE: They did last year because it got hot in July.

JUDY COURTNEY: By the way, are we keeping open the extra week in September?

PAUL BLAKE: School opens before Labor Day this year.

KRISTINA RUSSO: Maybe, maybe not. We will just have to get really good WiFi and do classrooms on the grass.

JUDY COURTNEY: That's right. That would be a good selling point for us.

WILLIAM GARRY: School at the Pool I like that.

KRISTINA RUSSO: I hear what you're saying about using a daily rate and prorating it on the number of days we are open as a methodology to come up with a membership rate, but I would also advocate that we take that one step further and maybe haircut that rate because there are all these new rules, because we might be instituting a reservation system and like Christian said, nobody shows up at 9:00 and stay until 8:00, but there will be members who say they do and now their membership is being hamstrung because there are these sessions, so I think, especially is we have some leniency with the P and L, I think we might want to consider kind of haircutting it a little bit because the flip side is we do want it to be a successful season and the worst case is that we go through all of these government backflips and the Pool is half empty. Well, it will be half empty, but half empty from the half empty. So if \$350 is the prorated amount based on a July 11th open date, make it a no brainer make it \$275. Make it half of whatever the rate was last year. People are going to say, even though they don't come in June, that they weren't able to come in June, even though they don't stay all day long, they are going to say I don't have the ability to stay all day long, they are going to say I'm going to get closed out on the days I want to come because of the 50% capacity. I would just say it would be easier as far as customer service if we haircut it as long as we have sort of that latitude because of these crazy times to be able to do something like that.

CHRISTIAN SIRAGUSA: How many family memberships did you have last year?

PAUL BLAKE: I don't have that info with me.

MIKE RYDER: 1,411 families

CHRISTIAN SIRAGUSA: If you're proposing \$335 if you cut it to \$275 that would be a \$60 difference. $1,411 \times 60$.

KRISTINA RUSSO: But you're not going to have 1,411 because of social distancing

CHRISTIAN SIRAGUSA: No, you're still going to sell as many memberships as people want to buy. We aren't limited to the number of memberships we can sell, we are just limited to the capacity of the Pool. Am I right about that?

JUDY COURTNEY: Yes.

KRISTINA RUSSO: But to be fair if you don't want to create that type of angst that Mike was talking about before there has to be a ratio of the number of memberships you sell to the number of people you can have at the Pool. To go back to the comparison of Orange Theory no Orange Theory could sell 4,000 memberships knowing that they could only handle 800 customers per day because then they would have pissed off members.

JUDY COURTNEY: I don't think we are going to limit the number of memberships we sell, I think that's a big jump.

CHRISTIAN SIRAGUSA: We aren't taking into account that Orange Theory is a one-hour class and there is x amount of classes. The Pool is going to be open 8, 9, 10 hours a day so there will be lots of opportunities for people to come at different times.

KRISTINA RUSSO: Sure, but there's only two sessions, or three if we decide three sessions.

CHRISTIAN SIRAGUSA: Last year we had 1,411 memberships and capacity was only 1,277, so last year we oversold capacity easily when you look at all the memberships.

KRISTINA RUSSO: I'm just saying that there is a natural ratio. So I don't know if you can have 1,400 memberships and half the capacity every day.

JUDY COURTNEY: We don't have half capacity, we have full capacity every day. We have half at a time. So if the daily capacity, let's just say 1,300 for arguments sake, 1,300 people can go to the Pool just like they always could. It's just now that 650 can go in the morning and 650 can go at night.

CHRISTIAN SIRAGUSA: You're right.

KRISTINA RUSSO: But more than 1,300 people can go to the Pool in a given day because they can come in and out. So at any given time you can have x amount of people, but 2,000 can cycle through in a day. I mean Mike and Tom probably know the number of visits or tracking.

JUDY COURTNEY: I think we have 1,400 family memberships

STEVE ESPEY: We are around 9,000 total members.

CHRISTIAN SIRAGUSA: That's seven times the capacity.

STEVE ESPEY: But that's nighttime memberships etc.

CHRISTIAN SIRAGUSA: I'm just saying if you go by the capacity number 1,200 times seven is about 9,000.

JUDY COURTNEY: That was my question. How many times is the Pool really at capacity? I'm there a lot and I will say Sunday afternoons when it's nice out and Saturday afternoon when its nice out you know during the week, but there are lots of times where there is tons of a capacity for more people so variation in attendance is very big.

PAUL BLAKE: We used to reach capacity a lot more 20-25 years ago. We averaged one year in '91 or '92 1,600 through the gates, and the 4th of July we were up around 2,700 for the whole day. It has dropped.

JUDY COURTNEY: Not to say there aren't days that are packed, but there are tons of times where there is plenty room.

PAUL BLAKE: I guess I need some direction from you folks as to what I'm going to present on Thursday night.

JUDY COURTNEY: I would say personally I'm fine with the prorated rate. I don't know if dropping it the extra \$30 or \$40 bucks if that's going to matter that much, and I feel like the Trustees will push back on that.

PAUL BLAKE: I tend to agree with that statement.

TIM STAPLEFORD: I think it's fair to relay to the Trustees that there was some discussion around that. Originally our basis is to get people through the gate and this was something that merited some discussion. But again, I think the Trustees have their own views on that. I don't think it's a bad idea to indicate as a Recreation Commission our view was strongly in favor a

membership structure and prorate makes sense to us, but if anything we were inclined to more of a discounted model to get people using the facility and also in a way to compensate them for anticipated hassle of around reserving a block of times.

WILLIAM GARRY: Yeah, the whole rationing thing.

JUDY COURTNEY: Maybe you lead with that from a negotiation perspective. You start with where we were and if you have to go up, you go up.

PAUL BLAKE: If it is the Commission's desire I will happily do that. You know I take your stuff to the Trustee's, I don't duck and dodge. You want me to bring it up, I will do that. I will definitely present that.

JUDY COURTNEY: Good, I think that's smart.

KRISTINA RUSSO: I think it would be good. It shows that we are thinking about the added hassles and customer issues and compensating for the craziness, right?

PAUL BLAKE: I will definitely present that.

CHRISTIAN SIRAGUSA: What number are we discussing now? Did we decide on a number?

PAUL BLAKE: I'll leave the prorated numbers where they are, I'll happily accept any suggestions for a discounted number.

KRISTINA RUSSO: What's the prorated family number?

PAUL BLAKE: \$336 for a family

WILLIAM GARRY: That's a pretty good deal.

PAUL BLAKE: It is.

TIM STAPLEFORD: It's cheap at any price. We've got the world's best facility, but we struggle with that every year.

PAUL BLAKE: Yes, we do.

CHRISTIAN SIRAGUSA: We don't have all the numbers in front of us, what all the memberships cost, so we have to discount accordingly.

PAUL BLAKE: Well a family membership was \$336 prorated, a family of two was \$235.

CHRISTIAN SIRAGUSA: We wanted to know if we were going to go lower than the prorated what would that be. I think from a marketing point of view \$295 along with what Christina was saying, it goes a long way psychologically.

KRISTINA RUSSO: Oh my God, it's a no brainer.

PAUL BLAKE: How about I do this: I propose the prorated at \$336 and the discounted at \$295 and I'll apply the same percentage discounts to all other memberships.

KRISTINA RUSSO: With the supermarket pricing like Christian just did. The supermarket pricing rounding.

PAUL BLAKE: Sure.

CHRISTIAN SIRAGUSA: Yeah, ending in 99.

PAUL BLAKE: I know, I've bought enough cars I know the deal.

KRISTINA RUSSO: Honestly, I think it will help out the Staff a little bit. It makes some of these hassles a little softer.

PAUL BLAKE: No argument. I think I have my direction that I needed for the Pool tonight. Any other Pool topics that you'd like to discuss while we are still in session?

CHRISTIAN SIRAGUSA: Just so are clear we agreed on two sessions a morning and an afternoon session.
PAUL BLAKE: Correct

TIM STAPLEFORD: Paul, do you need a proposal or a motion or anything?

PAUL BLAKE: I don't think so.

TIM STAPLEFORD: No problem. We are here for you, man.

PAUL BLAKE: You guys are the best, you know that. I value all of your thoughts and opinions. I grew up in this village it's very near and dear to my heart. I want to do the right thing and I want to have a terrific season. I can tell you this hasn't been done in a vacuum, Sandy and Steve and Tom and even some of the lifeguards we've been thinking of this ever since the lockdown started. People in the office will tell you, I had one of those weekends, well, I was told I looked fretful.

JUDY COURTNEY: We all have those days. We all ebb and flow that way and all have those days.

TIM STAPLEFORD: I think we will be a refuge for the village. The sooner you guys can get things nailed down the better. I know you're going to work your tails off to do it like you always do, but I think this is going to be very meaningful to a lot of folks.

KRISTINA RUSSO: Can I ask a question? What are the rules around mini-golf?

PAUL BLAKE: Mini golf cannot open under the Governors executive orders.

KRISTINA RUSSO: Cannot.

PAUL BLAKE: Correct.

KRISTINA RUSSO: Regular golf can, and mini golf can't?

PAUL BLAKE: No, it cannot. There's too much clustering around in a small area.

WILLIAM GARRY: Paul are we doing no guests? Because private clubs are now allowing guests. I just thought you should know that. Cherry Valley allows guests, you can have one guest per player.

PAUL BLAKE: Well in terms of tennis courts and playgrounds we still allow guests, but the Pool I really think we have to punt on this and cater to our residents and not guests.

JUDY COURTNEY: I think it's a capacity issue, right Paul?

WILLIAM GARRY: I think we need to be very clear on that. We can't have guests because of the rationing.

CHRISTIAN SIRAGUSA: I think as the season goes on and there is a lot of open space and if we can allow guests.

PAUL BLAKE: We can always back off. It's like the teachers always say, you never smile before Christmas.

JUDY COURTNEY: And Paul no food at the pool? Did I read that?

PAUL BLAKE: No, the concession stand will be open.

JUDY COURTNEY: Oh, it will be? Good.

PAUL BLAKE: However, there will be no indoor eating in that little eating area we will use that as a Staff Room since our current Staff Room isn't big enough to allow for social distancing of our Staff. John Parks has already submitted a plan for sanitizing and he's raring to go.

JUDY COURTNEY: Good, that's good.

PAUL BLAKE: Any questions about anything else in the Recreation Field? We did all of our playgrounds cleared off, St. Paul and Community are all open, the five community parks are being cleaned today and will be ready to go tomorrow morning.

KRISTINA RUSSO: How are doing with staffing? All they all hired and ready to go?

SANDRA YOUNG: We started staffing with a monitor this week to get everybody used to signing in. We expect to start our playground program on the 29th. I have to hold off because Civil Service is slower than usual because they don't have everyone in either. I have a full staff. A lot of kids came back and they are ready to go.

PAUL BLAKE: We also have some camps ready to go. Sandy informed me earlier today. They have three camps that are going to kick off in July.

SANDRA YOUNG: We have the filmmaking camp, Mad Science is doing art and science and U.S. SPORTS will hold camps while complying with CDC guidelines.

JUDY COURTNEY: Why can't we do the camp at the Pool?

PAUL BLAKE: Basically, I don't think we will be able to social distance with our activities.

JUDY COURTNEY: I don't know if we would want to give up our space anyway. I was just curious.

PAUL BLAKE: There are so many restrictions with social distancing, wearing masks, sanitizing everything the kids touch you know at the current time we aren't even handing out basketballs at the parks because you'd be constantly cleaning them.

KRISTINA RUSSO: Sandy which sports can U. S. SPORTS do?

SANDRA YOUNG: Well first of all they aren't starting until Phase 4 kicks in around July 13th. I don't know how they are running their camps, but they will be having multisport camps, golf camp, lacrosse camp, field hockey camp and soccer camp. All with social distancing they will only be half day camps and will not be using the Pool.

KRISTINA RUSSO: Right, that's what I was just about to ask.

CHRISTIAN SIRAGUSA: What entity are you referring to?

SANDRA YOUNG: The same one we have been using for the last 8-10 years U. S. SPORTS Institute.

PAUL BLAKE: I guess the other good news is that the Governor has announced that some low risk/low impact sports are baseball and softball is included and we are still waiting to hear about lacrosse and soccer that has not been permitted yet. I believe that baseball and softball can begin around July 6th or 8th.

SANDRA YOUNG: We will have league schedules out for that – they are going to start playing on the fields on the 13th, but they are going to start practice starting July 6th.

CHRISTIAN SIRAGUSA: Are we going to start issuing permits?

SANDRA YOUNG: We are going to start issuing permits for our travel baseball teams, like the one your son is on. They are supposed to have their paperwork in on Friday so I know what they need and I'll start scheduling next week, but they won't start playing until July 13th.

PAUL BLAKE: Any other questions or concerns from the Commission?

MIKE RYDER: Anything on the rentals, St. Paul's rentals? I guess zero?

PAUL BLAKE: No actually a lot of St. Paul's rentals have pushed back their dates to August. I think Sandy three tournaments pushed back to August.

SANDRA YOUNG: We have three full day tournaments and three days of half day tournaments all in August.

KRISTINA RUSSO: Are they all lacrosse?

SANDRA YOUNG: They were all supposed to take place last weekend. They missed out on the perfect weekend last weekend. Two were in the end of June and then 4th of July weekend.

CHRISTIAN SIRAGUSA: Are the bathrooms done in St. Paul's?

PAUL BLAKE: St. Paul's bathrooms are ready to go. We will be reopening that restroom as well as soon as the playgrounds are deep cleaned. We have an independent contractor coming in that is CDC certified in Coronavirus cleaning and they will do a deep cleaning of St. Paul's bathroom as well as all of our neighborhood park bathrooms. We will get them open for the public.

JUDY COURTNEY: Paul, sort of related, but I forgot to mention back to the Pool for a second. Are we going to have any type of professional cleaning crew for the bathrooms at the pool?

PAUL BLAKE: I don't believe we are going to have them on an ongoing basis. We may have them come in and do a deep cleaning, but no. Our plan is to have our Staff maintain the restrooms. The Village is going out for another bid for cleaning services. The one they put out last time came back exorbitantly high. They have tweaked the specifications a little bit, and they are hoping there will be more companies now willing to do business. We will see what happens.

JUDY COURTNEY: I would suggest thinking about, I mean we don't have to decide tonight, and I don't mean the deep Covid cleaning because that would cost a fortune. I do think there is more expectation of more cleaning to be done. You know more wiping down, no machinery needed, but I do think there is that expectation. I don't know if our attendants are going to do that. Quite frankly, I don't know if it's right to ask them do that. I might look for something in between the real deep cleaning, if you have an outbreak cleaner and the kids doing it.

PAUL BLAKE: The bid that's going out calls for that type of cleaning, Judy. The normal day to day cleaning.

MIKE RYDER: Paul do we have timeline for the Edgemere resurfacing?

PAUL BLAKE: We hit a little bump in the road Mike. The apparent low bidder when he submitted his materials the system he was using did not meet the bid specifications. He could not provide an 8½ foot fall attenuation. On Thursday night we plan on rescinding his bid award and awarding it the second lowest bidder which is the company who uses the specification we actually put out to bid. Once that is done, they are going to mobilize and get in there just as quickly as they can. This is one that we didn't want to fool around with, it involves the kid's safety.

MIKE RYDER: Whenever you get a date on that if you could let me know.

PAUL BLAKE: I sure will. Anything else? You guys did great on a Zoom meeting we're going to have to do this again. Please anything that crosses your mind or get questions from people, please just shoot us an email or give us a call we are in the office every day and we just want to do a good job getting our information to you folks so that you can take care of our residents and give them the service that they deserve.

JUDY COURTNEY: Thank you, I know you put a lot of stuff together so this has been really helpful.

KRISTINA RUSSO: Yeah, reading all those guidelines, like I said before it hurts my head, but I know you guys will do a great job on this, thank goodness.

PAUL BLAKE: Well, Steve and Tom and Sandy and Stacy they're the ones that really push the wagons up the hill, I just kind of make bad jokes and stand behind them.

JUDY COURTNEY: No comment.

TIM STAPLEFORD:
CHRISTIAN SIRAGUSA: Thank you for all of your work. If Kristina's head hurts, it's bad news for the rest of us. Is it possible for us to come by the Pool and see how you're proposing to set things up?

PAUL BLAKE: Once we start putting things out just get a hold of Tom or Steve. I don't have any problem with you guys coming down anytime and looking at anything. We welcome your views.

CHRISTIAN SIRAGUSA: I want to see that machine that creates the fields at St. Paul's in action.

SANDRA YOUNG: Definitely, I'll let you know when they are going to start on that.

KRISTINA RUSSO: Oh, you know what? Christian I saw it in action a while ago back in February or March or November? It was amazing. It looked like a little puppy or something running around creating lines. I almost crashed my car on Stewart Ave looking at it.

CHRISTIAN SIRAGUSA: Sandy don't forget about me, please.

SANDRA YOUNG: I won't. I promise.

PAUL BLAKE: By the way, it came from the factory with a name, its name is Bernie.

TIM STAPLEFORD: I guess they said they are closing Nassau Coliseum. So I guess we can start booking some big concerts.

SANDRA YOUNG: Residents only.

PAUL BLAKE: Thank you everybody. Have a good night.