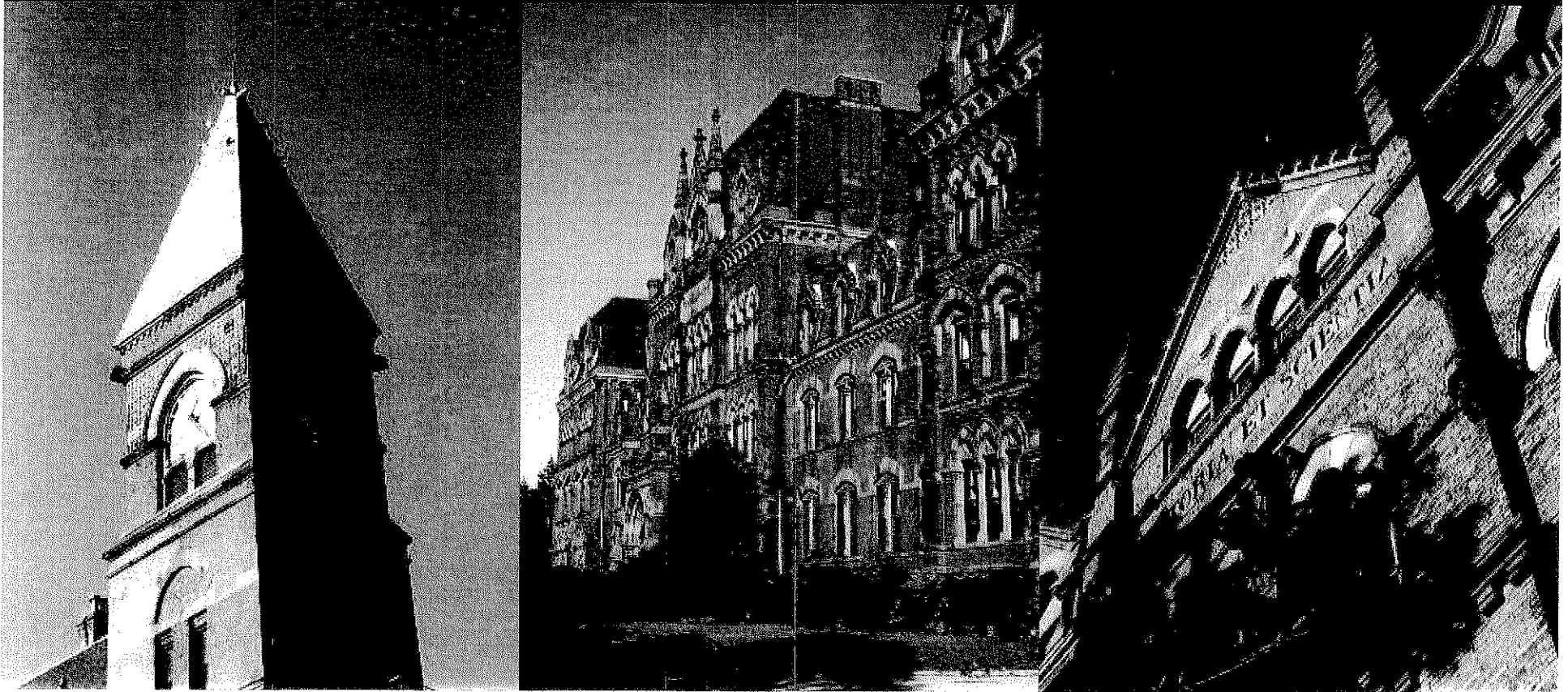


November 6, 2008

Trustee Meeting

St. Paul's School

Reintroduction of Village Enhancements based on Resident Feedback



AvalonBay
COMMUNITIES, INC.

Enhancements based on Resident Feedback

1) Increase PILOT Program

- a. First year payment to Village increased from \$0 to \$185,397.
- b. Payment in first 5 years increased from \$79,556 to \$1,024,434.
- c. Payments over 20 years increased from \$3.5M to \$6.1M

Stabilized Year	Current PILOT TOTAL	Proposed PILOT TOTAL
1	-	185,397
2	-	194,666
3	25,000	204,400
4	26,875	214,620
5	27,681	225,351
6	28,512	236,618
7	29,367	248,449
8	30,248	260,872
9	31,155	273,915
10	32,000	287,611
11	32,920	301,992
12	33,078	317,091
13	33,480	332,946
14	33,134	349,593
15	33,048	367,073
16	33,230	385,426
17	33,687	404,698
18	33,427	424,932
19	34,460	446,179
20	35,794	468,488
Total Payments	3,580,097	6,130,317

Enhancements based on Resident Feedback

2) Mitigate Potential School Impact

a. Adjust Apartment Home Mix

	Current	New
1BR	33	41
2BR	65	59
3BR	10	8
Total	108	108

* new construction footprint could be decreased based on new mix

Enhancements based on Resident Feedback

3) Mitigate Potential School Impact

- b. 20% Senior Housing at St. Paul's**
 - i. 21 Apartment Homes reserved for 55 years of age and above**

***Preference given to Garden City Residents on Senior Apartment Homes**

Enhancements based on Resident Feedback

4) Reintroduce Immediate Tangible Benefits

- a. \$1,000,000 of Improvements to Cluett Hall and/or Feringa Fieldhouse**
 - i. Approx. \$2,000,000 value to Village**
 - ii. Improvements to be determined by Village and Residents**

Enhancements based on Resident Feedback

5) Permanent full-time Public Space in Main Building

- a. Chapel & Western Parlor**
- b. Finished Space**
- c. No Cost to Village Residents**
- d. Use of Space Administered by Village**

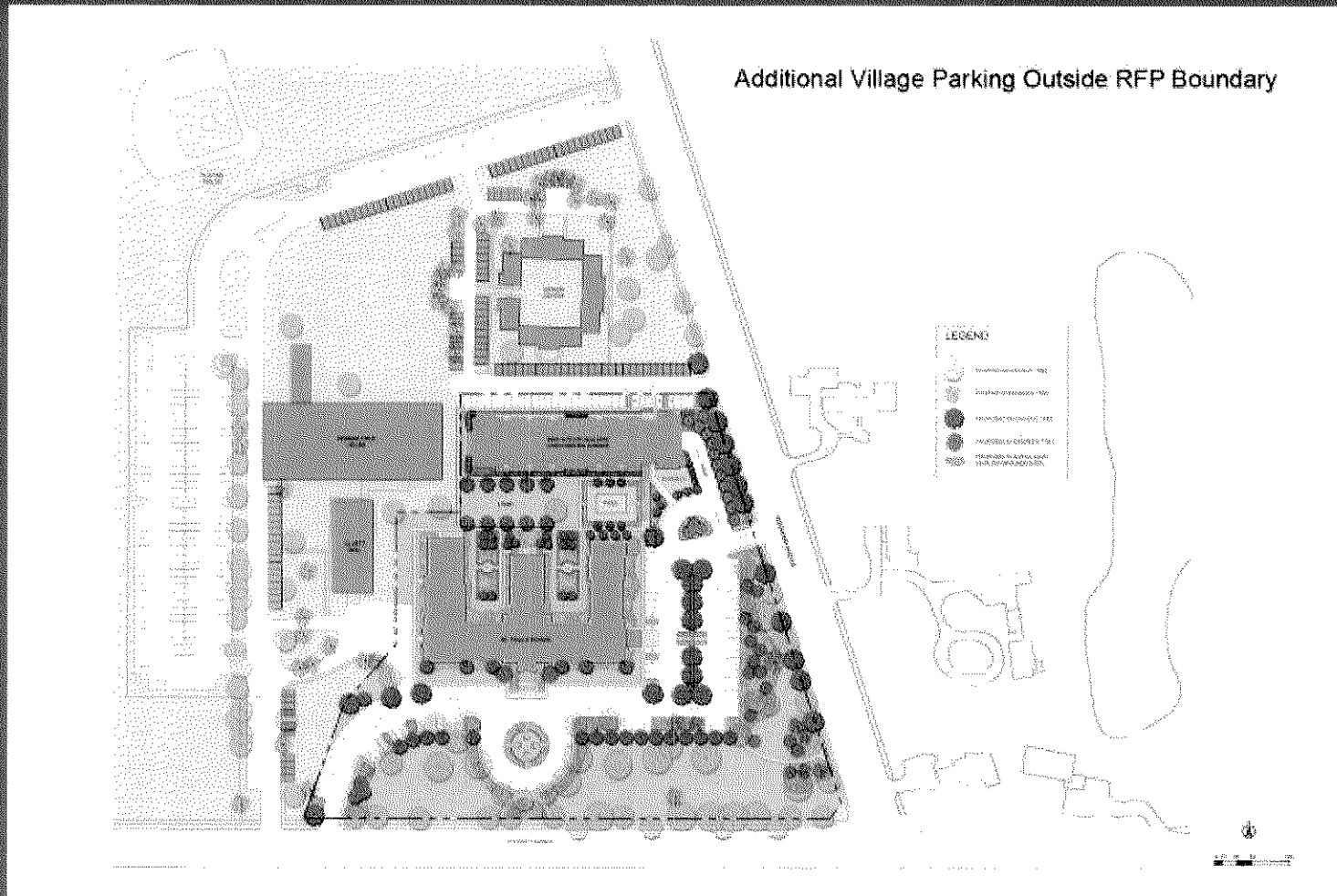
***This offer is assuming the Village will waive the parking requirements and the site plan will not change.**

Enhancements based on Resident Feedback

6) Reconfigured Parking for Village Residents outside RFP Boundary

- a. 120 New Parking Spaces**
- b. Will not disturb ballfields**
- c. AvalonBay to Incur Cost**

Enhancements based on Resident Feedback



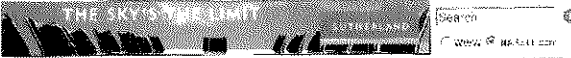
Enhancements based on Resident Feedback

7) Concerns of Selling the Building

- a. AVB would adhere to same strict controls negotiated with the Cathedral of St. John the Divine**
- b. Sale Restricted to Qualified Entity**
- c. Financial Protection to Village through Profit Sharing, which has already been agreed to by AVB.**

Cathedral of St. John the Divine

2008 Spirit of the City Award Recipient




DEVELOPMENTS

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AvalonBay Is in the Spirit of Things

(page 100) (October 2008)

AvalonBay Communities (NYSE: AVE) was honored with the 30th Spirit of the City Award by the Cathedral Church of St. John the Divine in New York City in May. The company, since more than \$400,000 for the church's restoration, arts programs and social welfare programs, are among the foremost social, legal services and soup kitchens.

"We are grateful to the Cathedral Church of St. John the Divine for honoring AvalonBay's Fred Harris, David Belman and Rachel Laeth with the Spirit of the City Award for the work on AvalonBay's Park," says AvalonBay CEO and Chairman Bryan Burt. "These individuals embody AvalonBay's commitment to enhancing the lives of its residents."



REIT of the Year

Lexington Realty Trust (NYSE: LXP) received the 'REIT of the Year' award at the Excellence in Property Investment and CMBS awards, sponsored by Real Estate Finance and Investment magazine. Lexington was recognized for having a financially successful year despite the credit crunch.

Sehringer, a leading REIT firm, and Real Estate Finance (NYSE: REIT) also were awarded. Sehringer was recognized for its strength in acquisitions and Real Estate for its expertise in real estate development.

"It was a great honor for Lexington to be recognized by such an important industry publication for our accomplishments in 2007," says Lexington's CEO Will Egan.

Working 9-to-5: REITs Recognized for Workplace Excellence

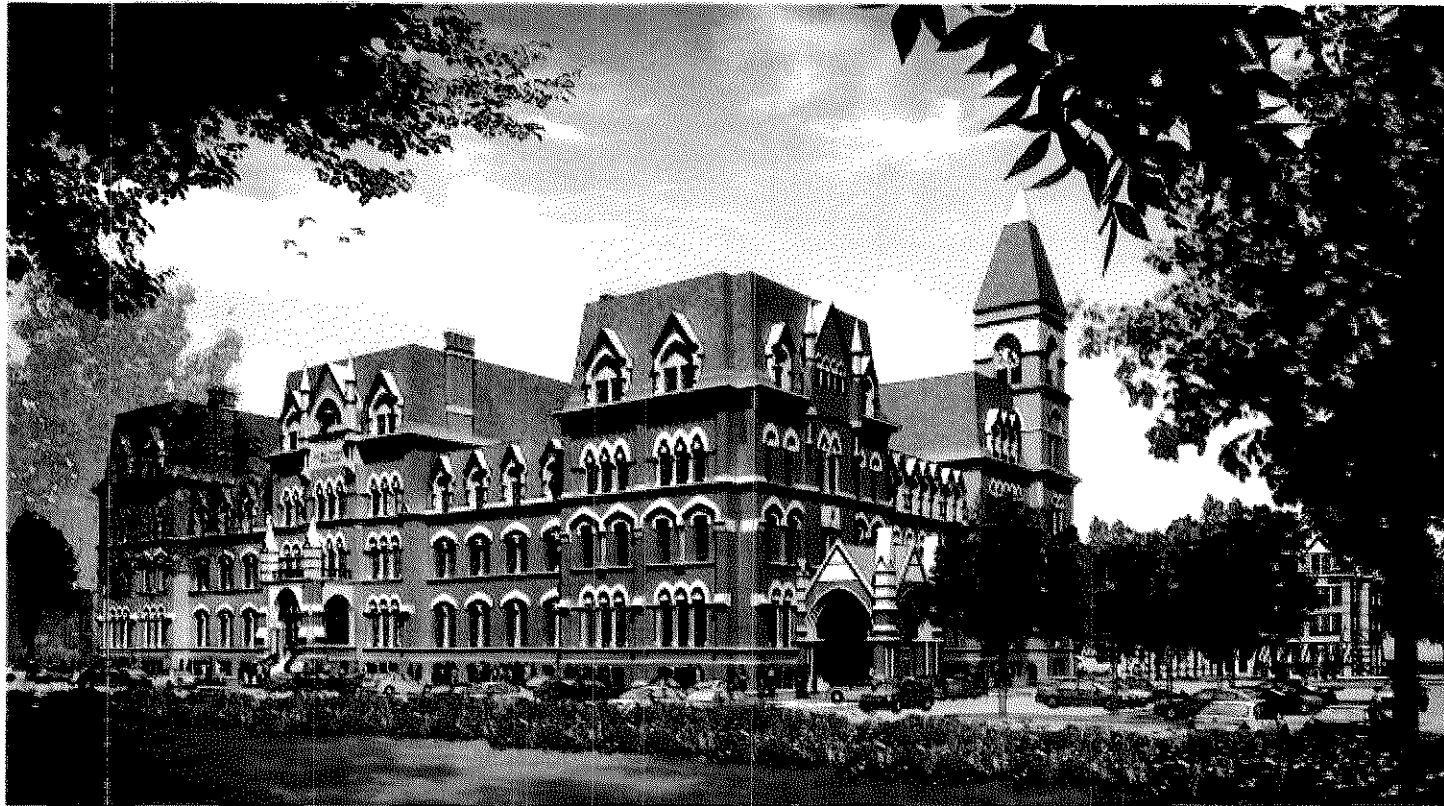
Many companies strive to support the needs of the employees, but few REITs. Washington Real Estate Investment Trust (NYSE: WREIT)



Enhancements based on Resident Feedback

- 1) Increase PILOT Payments**
- 2) Mitigate Potential School Impacts**
- 3) Apartment Set-Aside for 55 and Above**
- 4) Improvements to Cluett and/or Feringa**
- 5) Permanent Full-time Public Space**
- 6) New Resident Parking at Fields**
- 7) Additional Village Controls on Potential Sale**

AvalonBay Communities, Inc.



AvalonBay Communities, Inc.

AvalonBay
COMMUNITIES, INC.